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# Productivity Planning Considerations in Industrial Agile – A Vendor View

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# Agenda

- **Defining Context and Terms**
- **Measurement Setup**
  
- **Continuous improvement Targets**
- **Plan v/s Reality**
- **Investigations**
- **Productivity and Rework**
  
- **Integration Across the Application Boundary**
- **Transaction costs for Integration**
  
- **Solution**
- **Learning Summary**

# Defining Context and Terms

- “Industrial Agile”
- ~200 people in Agile teams
- Development and Testing delivering a target output every iteration
- Complete, integrated product increments delivered every 2 weeks
- Each team’ output to meet defined exit quality criteria for line coverage and coding standards for every release
- Multi-vendor environment, integration with platform utilities and other vendor code being developed

# Measurement Setup

- Output contracted in FPs (Mark II)
- Estimate delivered to the client lead planner for every iteration on Day 1, and actuals reported on the last day of the iteration
- Contracted measurements with penalties for non-performance applied for each quarter
  
- Primary measurement: Productivity Quotient
  
- Continuous improvement expected ever every two quarters

# Contracted PQ

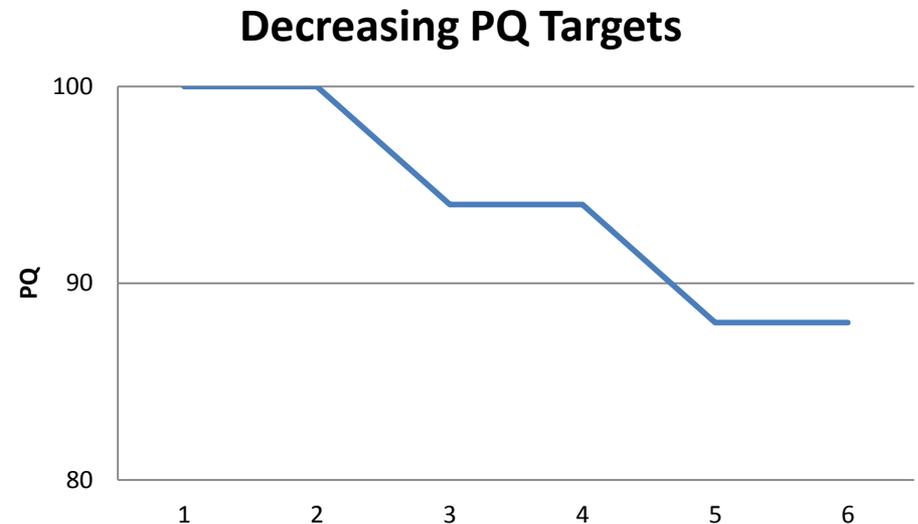
- Payments / penalties linked to PQ performance
- Specific contracted definitions created to permit Rework commissioned by the client
- Defect levels contracted by Severity
- PQ ratio for a team in an iteration =  
$$\text{Iteration time available} / (\text{fresh work} + \text{client commissioned Rework})$$
- Thus PQ not directly equated to product completion
- CQ expected to be tracked by the planners, no contracted level

# A note on the data presented

- Normalized for output variations in teams, cumulative output
- Variations presented as a % change
- Absolute numbers are masked
- Rework is client- commissioned re-work, not including defect fixes or other development overhead

# Continuous Improvement Target

- 6% improvement in PQ expected every 2 quarters
- Improvements expected as familiarity increases with the process and project domain and technology variants



Easy, right?

# The PQ settled down after teething troubles ...

- Overcoming the teething problems in the first quarter, we settled down to a successful second quarter and looked set for further improvement

|                            | Q1                 | Q2                |
|----------------------------|--------------------|-------------------|
| Performance against target | 20% over target PQ | 0.3% under target |

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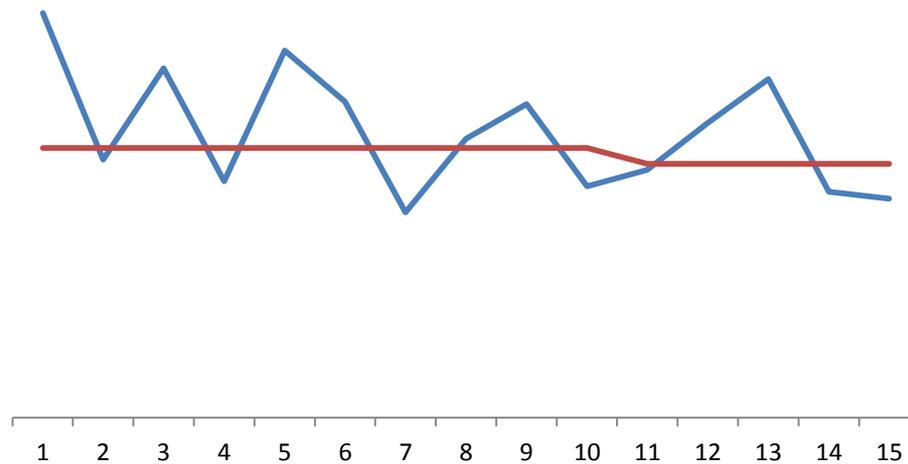
|                            | Q1                 | Q2                |
|----------------------------|--------------------|-------------------|
| Performance against target | 20% over target PQ | 0.3% under target |

- However, with a reduced PQ target, no improvement in Q3 productivity

|                            | Q1                 | Q2                | Q3             |
|----------------------------|--------------------|-------------------|----------------|
| Performance against target | 20% over target PQ | 0.3% under target | 4% over target |

## ... prompting us to take a closer look at the data

- Wide variability in output from individual iterations, plotted against target PQ



# Investigating the variations

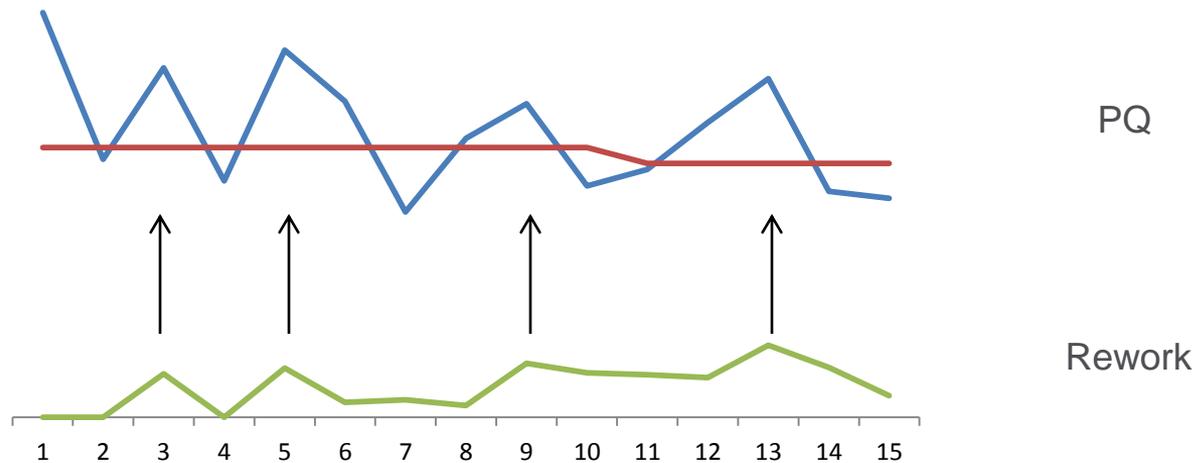
- Factors investigated to explain the variation included:
  - Complexity of work across iterations
  - Staff movement
  - Vacations and holiday patterns
  - Defects raised on output
- However, there appeared to be no difference in complexity of work handled, or in the teams that developed the functionality

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- Factors investigated to explain the variation included:
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- However, there appeared to be no difference in complexity of work handled, or in the teams that developed the functionality
- The scrum masters, however, complained that they had more trouble with iterations that touched code already written

# Plotting Productivity against Rework

- Plotting PQ against Rework started providing clues to the cause of the variation



# The Rework – Productivity link

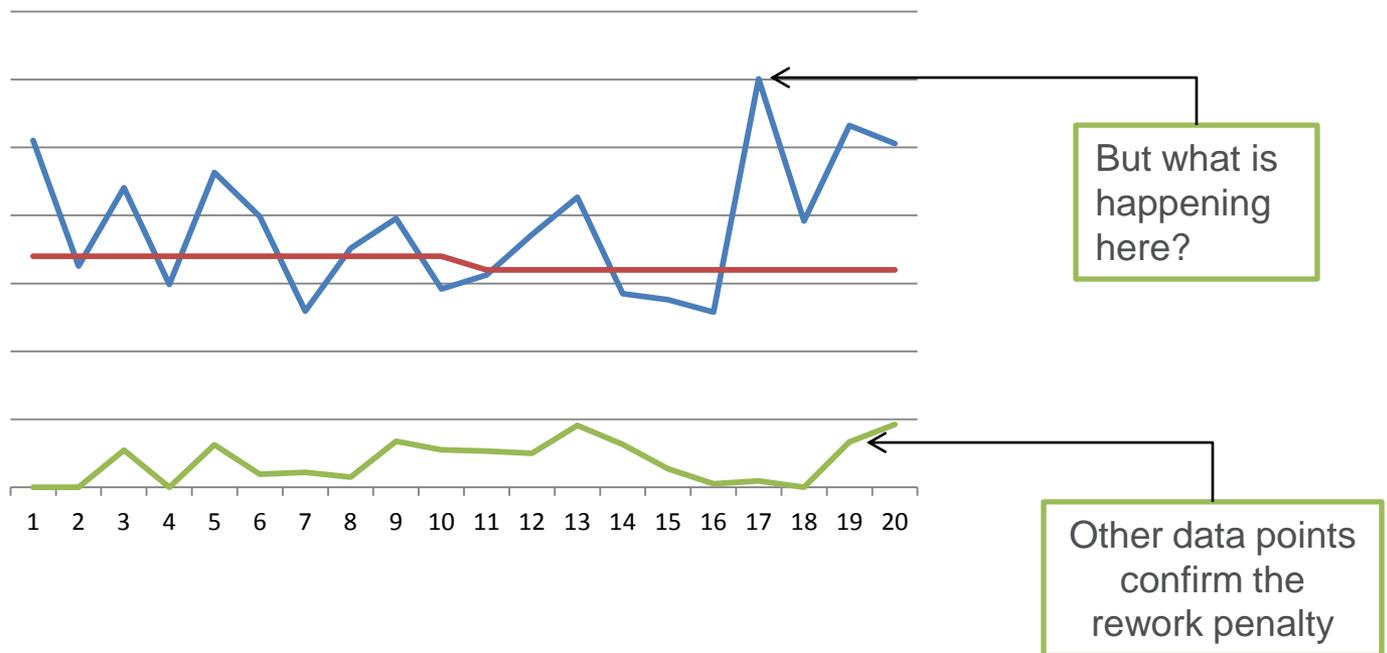
- Why did Rework cause an increase in PQ?
  - The nature of Rework induced was a collection of small changes into functionality developed already
  - The overheads in an iteration – planning day, testing (unit, regression, automation), code compliance and deployment is common irrespective of the amount of functionality developed
  - An average increase in Rework of 25% led to an average increase in PQ of 29%
  - An interesting observation was that the delta in rework mattered
  - Further, at a team level, rework resulted in fragmented idle time that could not be used; rework teams also waited more for other teams to complete

# Using the Rework – PQ link into estimation

- This allows us to translate the amount of Rework FPs into an expected additional overhead in terms of effort
- **Learning: An ‘automatic’ penalty of is imposed on teams that perform fragments of Rework**
- In our case, the overhead was 20% for the teams that undertook rework
- We believe that any industrial Agile team will face this overhead for Rework; the exact amount will depend on the process and exit criteria used
- This effect has been consistent in the succeeding quarters

# The next surprise

- Expanded view of the PQ to the following quarter:



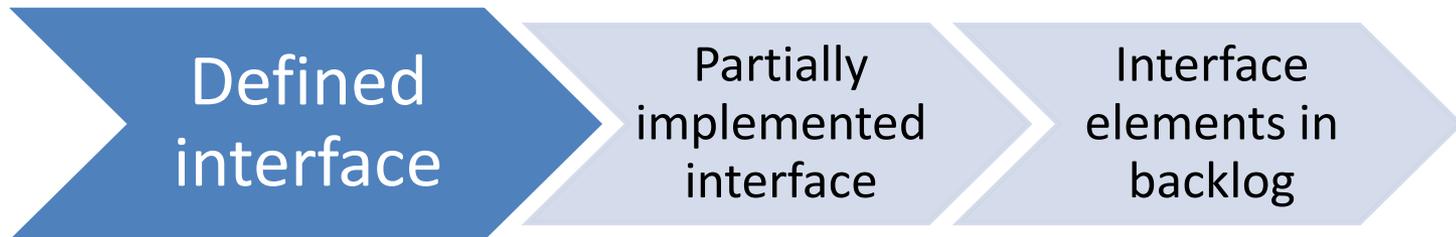
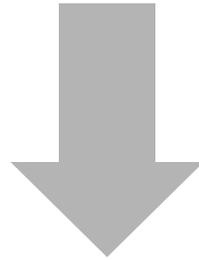
# Integration Across the Application Boundary

- Fortunately, the cause of the spike was easier to identify
- The program involves integrations to another significant module; this iteration involved a significant change to an integration
- Per Mark II FP counting practices, both modules individually get credit for development; however, the integration itself provides 2 FPs
- What if the integration is across vendors?

# Transaction costs for 2 FPs

- Integration across vendors (with both Applications evolving interfaces and interface data) incurs significant transaction costs
- This is compounded in Agile, where both vendors may develop only a part of the interface in each iteration
- Teams spend time in understanding the other vendor's code, testing and (finding and) fixing defects
- Re-releasing patches causes time loss on both sides

2 FPs are counted for the integration; however, the integration typically undergoes multiple rounds of changes to reach steady state  
Especially in Agile, effort incurred is disproportionate to the FPs!



# An 'Agile' integration?

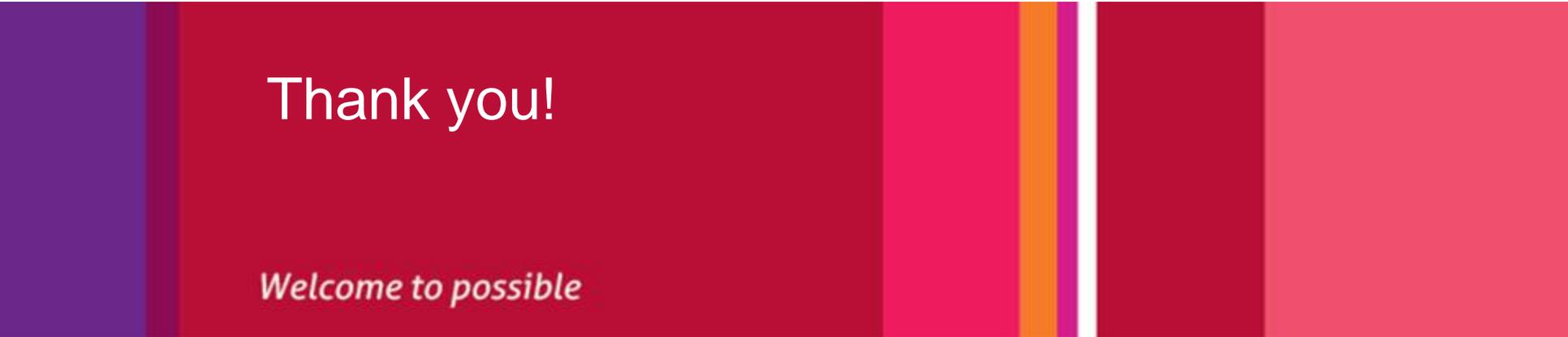
- We believe that an Agile, iterative approach compounds the problem of cross application integration, if progress is measured in FPs
- Cross vendor ownership compounds the transaction costs
- An additional wrinkle is added by defects found mid-iteration on the other vendor's code leading to spiraling effort without moving the product forward

# Solution

- Agreement with the client on a 'credit' of ~ 20% when fragmented rework is undertaken
- Cross application integration carefully rationed, with upgrades only when there are significant upsides; backward compatibility provided
  - Still, we see defects and costs to maintain integration. This will stabilize as both parties stabilize interface design and code
- Credit for time spent in integration

# Learning Summary

- In Industrial Agile, while measuring product progress in FPs:
  - ✓ Rework imposes a overhead that causes reduction in FP output from Agile development teams
  - ✓ This overhead will vary based on process and exit criteria followed
  - ✓ Wait times are introduced as teams are not completely loaded with fragmented rework
- ✓ Transaction costs in terms of effort are incurred dis-proportionate to the FPs are incurrent in Agile integrations, especially cross-vendor
- ✓ If contract terms are based on FPs delivered, a mechanism to account for these effects should be agreed in advance!



Thank you!

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